



Different Strokes for Different Folks: An Assessment of Mode Effects in a Student Population

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Reasons for Multi-Mode Surveys

- Better coverage than single mode
 - Some sample members may not be reachable by a particular mode
- Draw in people who may not respond to a particular mode
 - Lack of comfort or familiarity with the mode
 - Generational differences or social norms (e.g., younger respondents may not answer the phone, or older respondents may not be able to read a web or paper survey)
- Shown to increase data quality as we can bring in different types of people via different modes (de Leeuw 2005)

Tradeoffs with Multi-Mode Survey

- Decrease error due to **Mode Selection Effect (“Selection Effect”)**
 - Different types of people respond via different modes
- May increase error due to **Mode Measurement Effect (“Mode Effect”)**
 - Responses to the same question can differ between two modes
 - More socially desirable answers in interviewer-administered surveys (e.g., Kreuter et al., 2008; Berrens et al., 2003; Link and Mokdad 2005; Tourangeau and Yan 2007; Holbrook and Krosnick 2010)
 - More primacy effects (selecting first answer) in self-administered surveys but more recency effects (selecting last answer) in interviewer-administered surveys (Krosnick and Alwin 1987; Sudman et al., 1996; Bishop and Smith 1997)
 - Less item nonresponse in interviewer-administered surveys compared to self-administered surveys (e.g., Chang and Krosnick 2009; Yeager et al., 2011)

Research Question

- Currently use multiple modes on the National Postsecondary Student Aid Study (NPSAS)
 - Study of College Students
 - Asking about sources and amounts of financial aid, enrollment, education experiences, demographics
- Push to web with phone interview follow-up calls
- **Research Question: Are there mode measurement effects between phone and web responses?**

Hypotheses

- Larger mode measurement effects on the phone for:
 - Sensitive or socially desirable questions
 - Questions with complex recall
- Larger mode measurement effects on the web for:
 - Complex questions (e.g., multiple parts or long instructions)
- No mode measurement differences between phone and web for:
 - Factual or Demographic questions

Methods: Data

- 2011-12 NPSAS Data (NPSAS:12) for 4 populations
 1. Undergraduate students who took the full survey (n≈60,000)
 2. Undergraduate students who took the abbreviated survey (n≈9,400)
 3. Graduate students who took the full survey (n≈12,200)
 4. Graduate students who took the abbreviated survey (n≈1,500)

- Two components:
 1. Student Interview
 - Web and phone interviews
 2. Administrative data from university student records and the Free Application for Federal Student Aid (FAFSA)
 - Serve as a gold-standard/“truth” for comparisons

Methods: Questions Examined for Mode Effects

- Sensitive Questions: **More discrepancies on phone hypothesized**
 - First time beginning student
 - Major declared
 - GPA
 - Graduating/Completed degree in 2011-12 academic year
 - Residence while enrolled
 - Personal income
 - Indicator of federal loan
- Challenging Recall: **More discrepancies on phone hypothesized**
 - Monthly enrollment status for July 2011-June 2012

Methods: Questions Examined for Mode Effects (cont.)

- Complex Definition: **More discrepancies on web hypothesized**
 - Indicator of work-study job in 2011-12 academic year
- Demographic/Factual Questions: **No mode differences hypothesized**
 - Field of study category
 - High school degree type (e.g., High school diploma or GED)
 - High school graduation year
 - Degree program (e.g., Bachelor's degree or Graduate certificate)

Methods: Mode Measurement Effect Metrics

- Discrepancy Indicator
 - Does the student interview response match the administrative data?
 - Binary indicator
- Magnitude Metric
 - How much do they differ by?
 - If they match, then magnitude=0
 - If they do not match, then:
 - Negative if overreporting (student interview report is higher than admin data)
 - Positive if underreporting (student interview report is lower than admin data)

Methods: Mode Measurement Effect Metrics Example

- Variable of Interest is Student Personal Income
 - Administrative Data: “\$2,500 to \$4,999” (Category 4)
 - Student Interview: “Less than \$1,000” (Category 2)
- Discrepancy Indicator = 1
 - There is a discrepancy (no match)
- Magnitude Metric = Administrative – Student Interview
 - $4 - 2 = +2$
 - Underreporting of income in the student interview

Methods: Selection Effect?

- Different modes bring in different types of people
- Ignoring mode selection effect, means differences in responses across modes could be either:
 - Different types of people responding to different modes
 - Same types of people responding differently to different modes
- We want to isolate the second (the mode measurement effect)
 - Covariate balancing propensity score (Imai and Ratkovic, 2014)
 - Using `CBPS` package in R

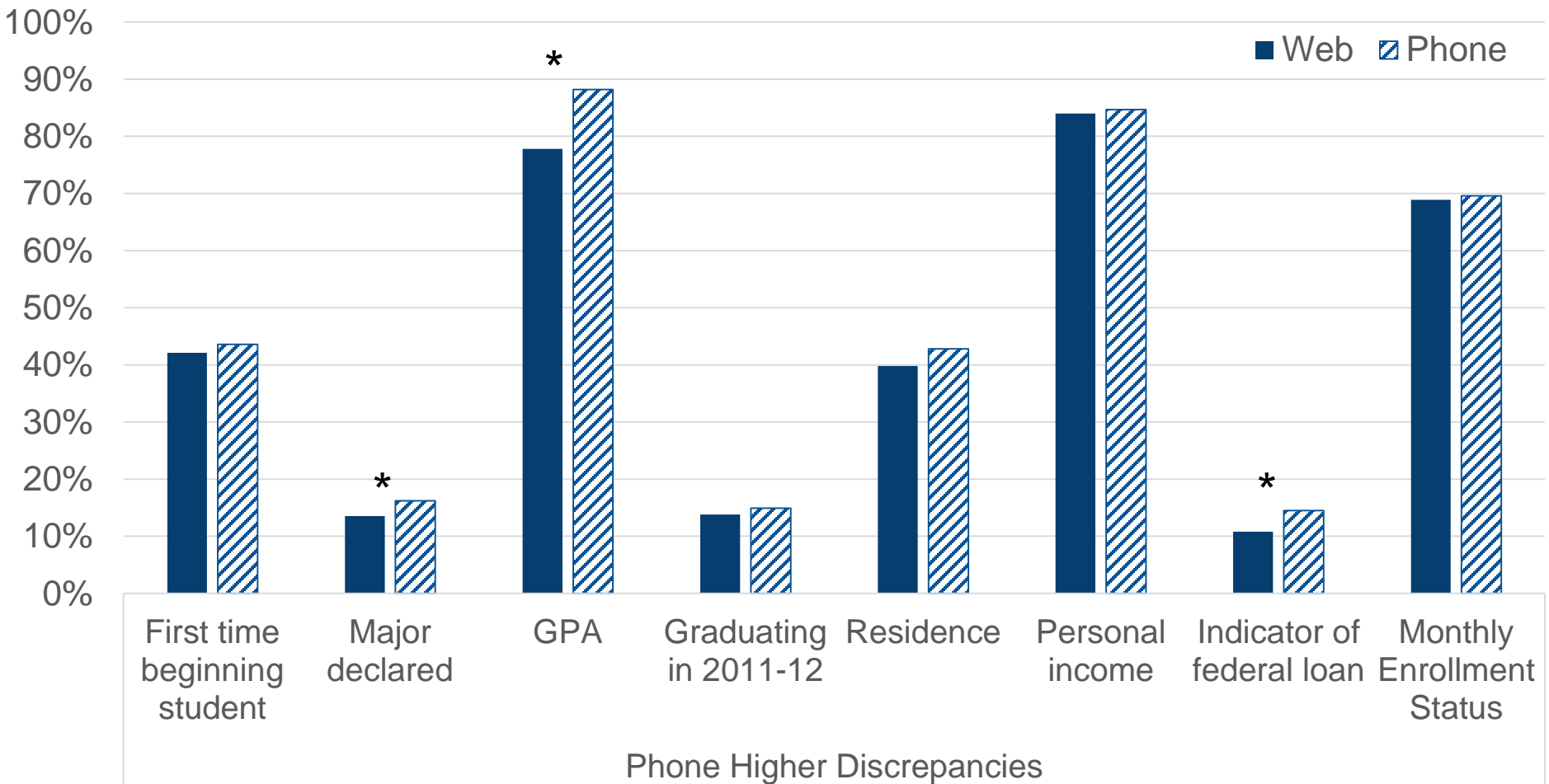
Methods: Covariate Balancing—Variables

- Demographics (from administrative data) that we do not theorize have mode measurement effects, but may be reasons for responding via a particular mode
 - **Institute-Level**
 - Sector
 - Region
 - Urbanicity
 - **Student-Level**
 - Age
 - Gender
 - Race
 - Marital Status
 - Citizenship
 - Job Status

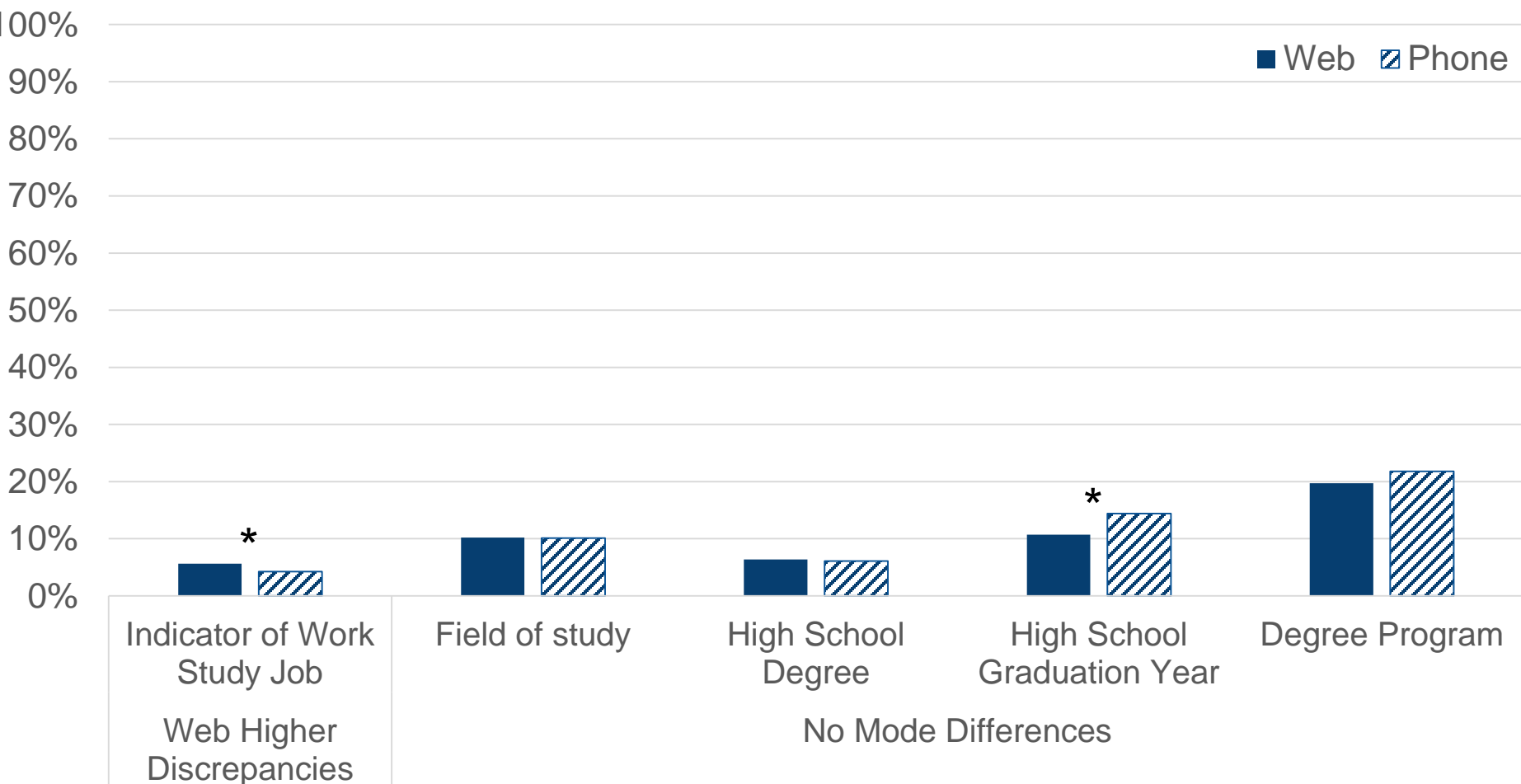
Methods: Analysis

- Use `srvyr` package in R to account for survey design, covariate balancing weights, and selection weights
- For each question:
 - Compare the average number of discrepancies on web to the average number of discrepancies on phone using weighted t-tests
 - If significantly different, look at magnitude and direction of differences to see if there is underreporting or overreporting in the two modes
 - Not reported here due to time
- Due to large sample sizes, testing significance at the $\alpha = 0.01$ level

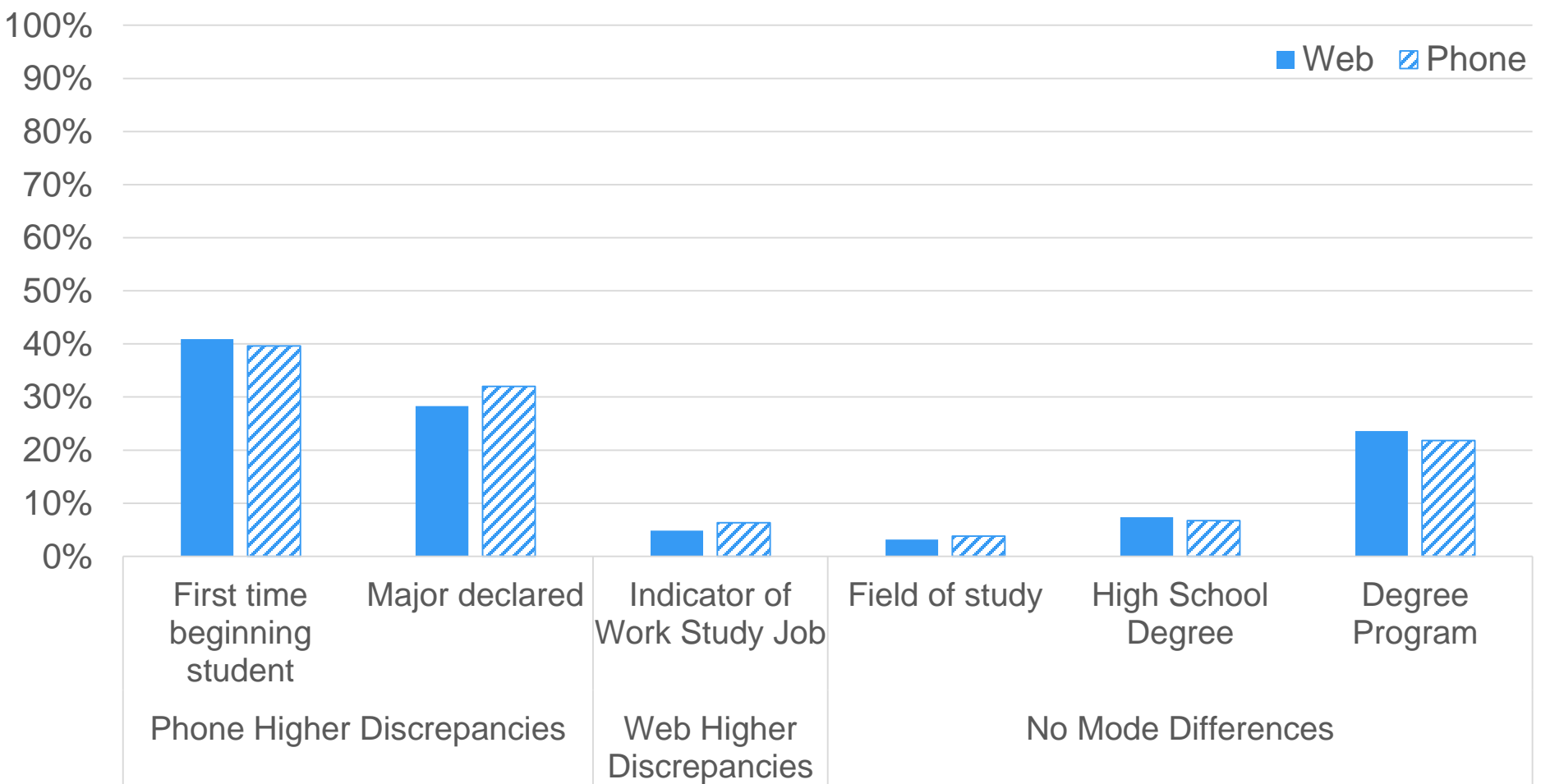
Results: Percent of discrepancies by mode for Undergraduate Students—Full Interview



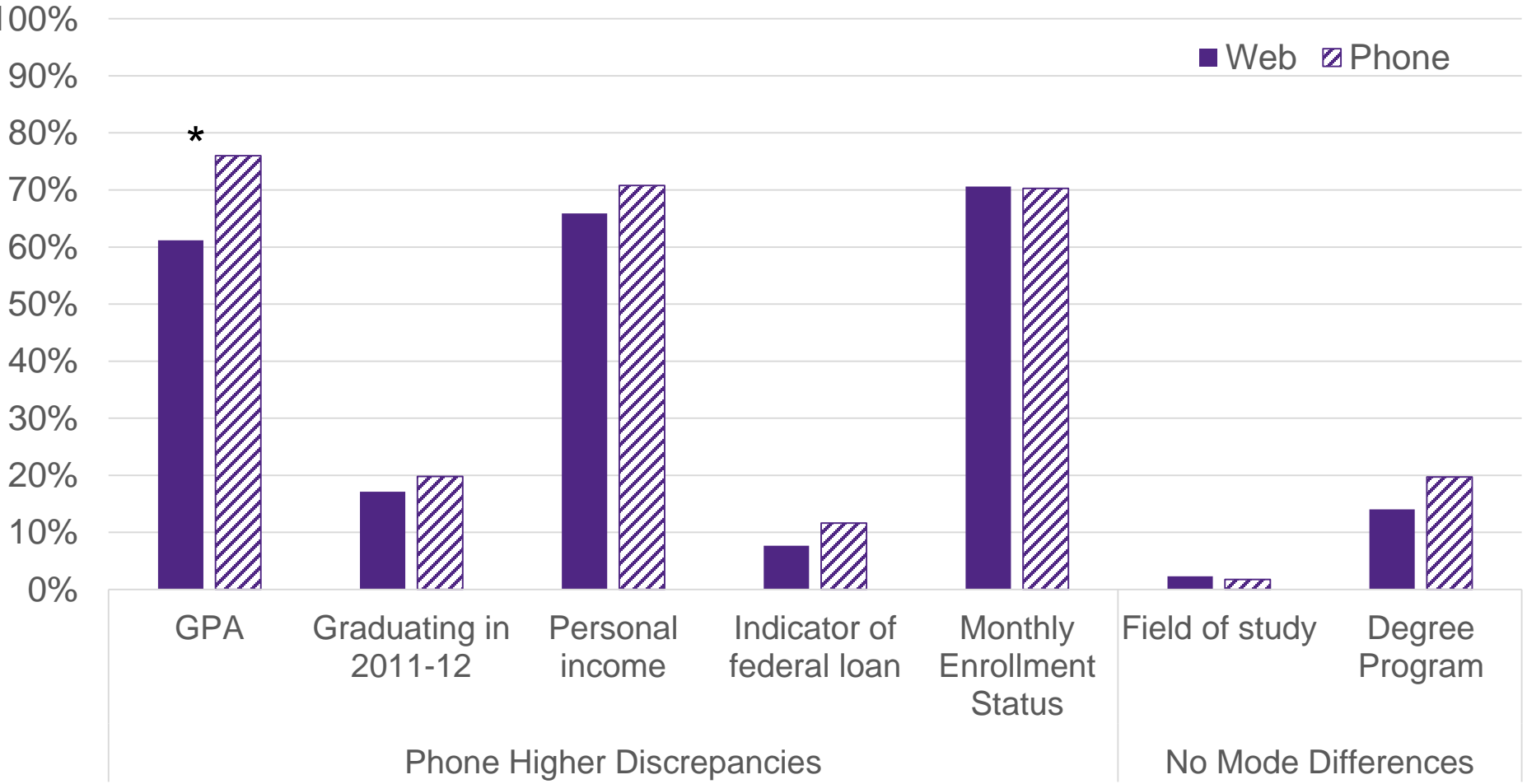
Results: Percent of discrepancies by mode for Undergraduate Students—Full Interview (cont.)



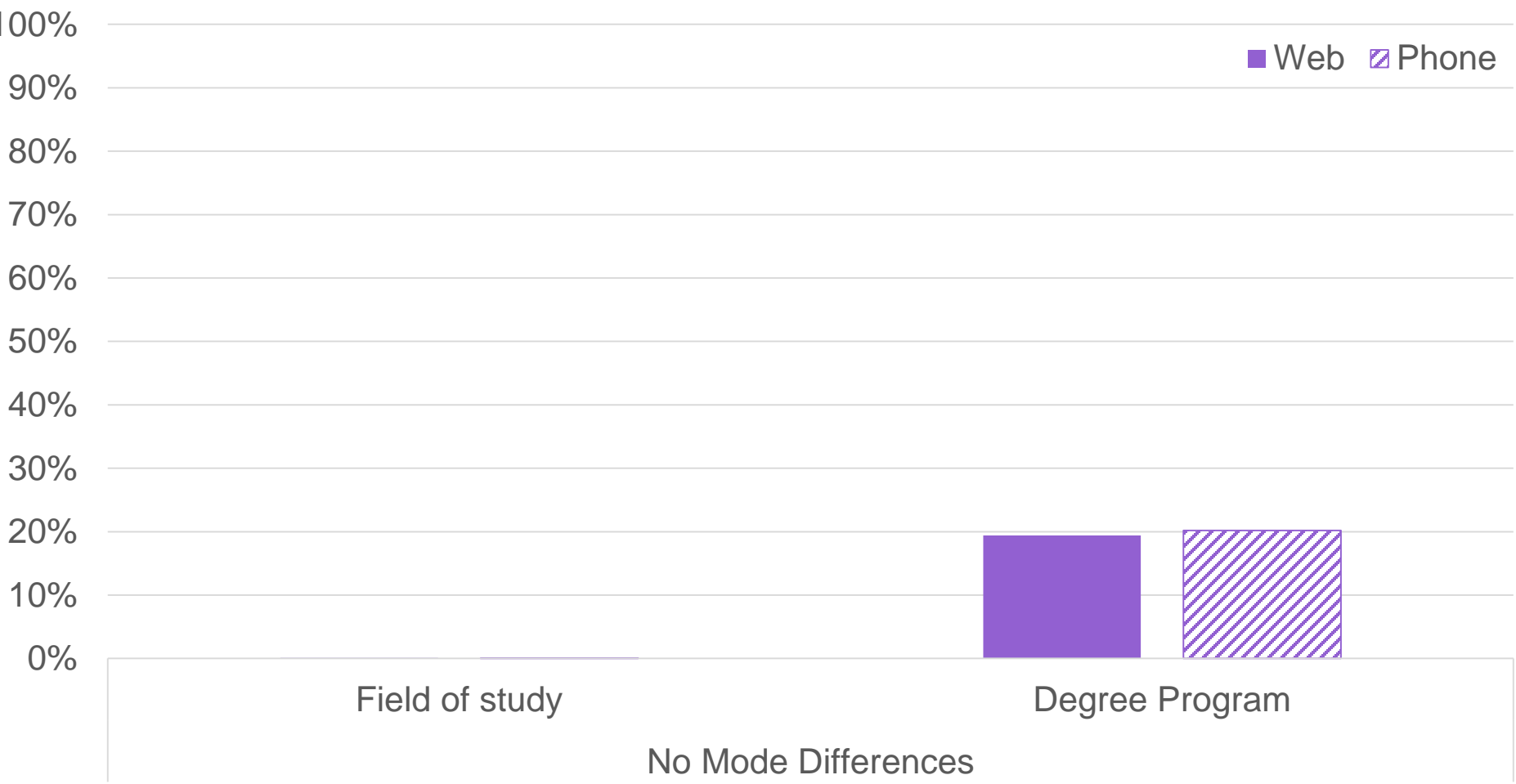
Results: Percent of discrepancies by mode for Undergraduate Students—Abbreviated Interview



Results: Percent of discrepancies by mode for Graduate Students—Full Interview



Results: Percent of discrepancies by mode for Graduate Students—Abbreviated Interview



Discussion: Hypotheses

- Overall, not many significant mode effects
- Hypotheses:
 - Larger mode measurement effects on the phone for:
 - ✓ Sensitive or socially desirable questions
 - x Questions with complex recall
 - Larger mode measurement effects on the web for:
 - ✓ Complex questions (e.g., multiple parts or long instructions)
 - No mode differences between on the phone and on the web for:
 - ✓ Factual or Demographic questions

Discussion: Four Main Findings

1. Similar direction for undergrad and graduate students across all types of questions
 - Even when not statistically significant, the trends are similar
 - **Implication: questions can be adjusted similarly for all populations**
2. Socially desirable questions had higher discrepancies for respondents who took the survey on the phone compared to web
 - Not all socially desirable questions
 - GPA was statistically significant for both undergraduate and graduate students
 - **Implication: use administrative sources instead of interview for sensitive questions or other techniques such as item count**

Discussion: Four Main Findings (cont.)

3. Complex definition questions had higher discrepancies for respondents who took the survey on the web compared to phone
 - For work study question (only asked in undergraduate full survey)
 - **Implication: incorporate better definitions or additional help text into the survey question, or as checks after responding**

4. Abbreviated instruments didn't have mode effects
 - Not sure if due to the shorter survey, or due to the types of questions
 - **Implication: will need further experiments to determine why abbreviated instruments did not have any mode effects**

Limitations and Future Research

- Limitations:
 - Findings assume that the administrative data is the truth
 - Assume administrative and interview data measure the same constructs
 - Questions are limited due to what is in both administrative data and the student interview
 - Possible that some effects are due to misspecification of the selection bias model
- Future research:
 - Look more into reasons for lack of findings in abbreviated interviews
 - Check results with different selection models to see if there are different findings
 - Examine results using indirect indicators (e.g., paradata) for other variables where we do not have administrative data to compare to

Thank you! Questions?

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